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### SEC FORM 17- Q

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	CONTACT PERSON'S ADDRESS																															

### 7<sup>TH</sup> FLOOR PACIFIC STAR BLDG., MAKATI AVE., CORNER GIL PUYAT AVE. EXTENSION, MAKATI CITY

**NOTE 1**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2 : All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies

### SECURITIES AND EXCHANGE COMMISSION

### SEC FROM 17-Q

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period ended September 30, 2020
2.	Commission identification number: <u>PW-2</u> 3. BIR Tax Identification No. 000-103-216
4.	A. SORIANO CORPORATION Exact name of issuer as specified in its charter
5.	hilippines Province, country or other jurisdiction of incorporation or organization
6.	Industry Classification Code: (SEC Use Only)
7.	7/F Pacific Star Bldg., Gil J. Puyat Ave. corner Makati Avenue, Makati City Address of issuer's principal office Postal Code
8.	<u>8190251</u> Issuer's telephone number, including area code
9.	N/A Former name, former address and former fiscal year, if changed since last report
10.	Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA
	Title of each Class Number of shares of common Stock outstanding and amount Of debt outstanding
	<u>Common</u> 2,500,000
11.	Are any or all of the securities listed on a Stock Exchange?
Yes	s [x] No []
	If yes, state the name of such Stock Exchange and the class/es of securities listed therein:
	Philippine Stock Exchange Common

SEC Form 17Q November 13, 2020

- 12. Indicate by check mark whether the registrant:
  - has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 (a) there under or Sections 11 of the RSA and RSA Rule 11(a)-1 there under, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes[x] No []

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ ] No. [x]

#### **PART I – FINANCIAL INFORMATION**

Item 1. Financial Statements.

Financial statements and, if applicable, Pro Forma Financial Statements meeting the requirements of SRC Rule 68, Form and content of Financial Statements, shall be furnished as specified therein.

Please see SEC FORM 17-Q - Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Furnish the information required by Part III, Paragraph (A)(2)(b) of "Annex "C".

Please see SEC FORM 17-Q - Table of Contents

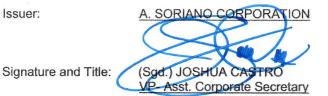
#### **PART II – OTHER INFORMATION**

The issuer may, at its option, report under item any information not previously reported in a report on SEC Form 17-C. If disclosure of such information is made under this Part II, it need not be repeated in a report on Form 17-C which would otherwise be required to be filed with respect to such information or in a subsequent report on Form 17-Q.

#### SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer:



Date: November 13, 2020

Principal Financial/Accounting Officer/Controller: Signature and Title

(Sgd.) NARCISA M. AFLOR **VP** - Comptroller

Date: November 13, 2020

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### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

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### CONSOLIDATED BALANCE SHEETS

(In Thousand Pesos)

	September 30	December 31
	2020	2019
ASSETS		
Current Assets		
Cash and cash equivalents	2,344,734	2,308,878
Fair value through profit and loss (FVPL) investments	9,141,112	11,130,248
Receivables	2,017,660	2,122,603
Inventories	990,285	904,428
Fair value through other comprehensive income	,	001,120
(FVOCI) investments - current	-	94,535
Prepayments	33,929	34,866
Other current assets	13,592	27,071
Total Current Assets	14,541,311	16,622,628
	14,541,511	10,022,020
Noncurrent Assets	404.000	005.046
FVOCI investments - net of current portion	124,263	235,949
Notes receivables	307,500	349,500
Investments and advances	352,255	1,078,655
Goodwill	1,302,276	1,302,276
Property and equipment	2,485,757	2,562,464
Investment properties	519,372	530,382
Retirement plan asset	84,471	84,471
Deferred tax assets	87,120	87,156
Right of use assets	30,685	35,292
Other noncurrent assets	265,340	223,646
Total Noncurrent Assets	5,559,040	6,489,792
TOTAL ASSETS	20,100,351	23,112,420
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and accrued expenses	795,938	931,320
Dividends payable	371,618	283,975
Income tax payable	163,734	192,06
Current portion of lease liability	6,258	9,908
Current portion of long-term debt	174,595	276,165
Total Current Liabilities	1,512,143	1,693,432

(Forward)

	September 30	December 31
	2020	2019
Noncurrent Liabilities		
Long-term debt - net of current portion	113,571	227,143
Lease liability - net of current portion	28,488	27,467
Deferred income tax liabilities - net	446,853	479,313
Retirement benefits payable	35,834	32,252
Other noncurrent liabilities	134,942	147,956
Total Noncurrent Liabilities	759,688	914,130
Total Liabilities	2,271,831	2,607,562
Equity Attributable to Equity Holdings of the Parent Capital stock - 1 par value	2,500,000	2,500,000
	2.500.000	2.500.000
Additional paid-in capital	1,859,383	1,859,383
Cumulative translation adjustment	141,601	273,248
Unrealized valuation gains on FVOCI investments	3,505	8,740
Remeasurement on retirement benefits	33,267	33,267
Retained Earnings		
Appropriated	7,150,000	7,150,000
Unappropriated	8,250,323	10,487,853
Cost of shares held by a subsidiary	( 2,643,840)	( 2,369,372
	17,294,240	19,943,120
Noncontrolling interests	534,281	561,738
Total Equity	17,828,520	20,504,858
TOTAL LIABILITIES AND EQUITY	20,100,351	23,112,420

### A. SORIANO CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF INCOME

(In Thousand Pesos Except Earnings per Share)

	Periods Septen		Quarters Septerr	
	2020	2019	2020	2019
REVENUES				
Sale of goods - net	4,377,627	6,005,150	1,840,152	2,091,128
Services	441,077	936,274	134,952	188,520
Dividend income	230,989	308,919	8,893	79,908
Interest income	50,493	92,549	11,985	39,004
	5,100,186	7,342,891	1,995,982	2,398,561
INVESTMENT GAINS (LOSSES)				
Gain on sale of FVOCI investments	1,150	3,273	289	2,893
Gain (loss) on increase (decrease)				
in market values of				
FVPL investments	(1,266,219)	741,443	(98,211)	(679,298)
	(1,265,069)	744,716	(97,922)	(676,405)
Equity in net losses of associates				
- net of allowances	(555,261)	(232,054)	(383,524)	(33,093)
	3,279,856	7,855,553	1,514,537	1,689,062
Cost of goods sold	(3,400,971)	(4,867,130)	(1,402,986)	(1,672,289)
Services rendered	(181,577)	(310,694)	(62,629)	(88,994)
Operating expenses	(736,207)	(786,598)	(225,100)	(231,953)
Foreign exchange gain (loss)	(85,590)	(24,291)	(55,512)	26,355
Interest expense	(18,686)	(35,277)	(6,699)	(9,647)
Other income (charges) - net	694	79,626	1,519	(3,069)
	(4,422,338)	(5,944,363)	(1,751,406)	(1,979,596)
INCOME (LOSS) BEFORE				
INCOME TAX	(1,142,482)	1,911,190	(236,870)	(290,534)
PROVISION FOR INCOME TAX				
Current	215,126	293,612	99,196	96,570
Deferred	(30,216)	(2,672)	(18,654)	5,006
	184,910	290,939	80,542	101,576
NET INCOME (LOSS)	(1,327,392)	1,620,250	(317,411)	( 392,110)

(Forward)

	Periods Septem		Quarters Septeml	
	2020	2019	2020	2019
OTHER COMPREHENSIVE INCOME (LOSS)				
Unrealized valuation gain (loss) on FVOCI investments Realized gain on sale of FVOCI investments, net of	(6,328)	37,788	608	10,444
impairment losses	(1,150)	(3,273)	(289)	(2,893)
Income tax effect	2,244	(10,354)	(96)	(2,265)
Cumulative translation adjustment	(131,647)	(27,710)	(79,419)	39,230
	(420,000)		(70.400)	
INCOME (LOSS)	(136,882)	(3,550)	(79,196)	44,516
TOTAL COMPREHENSIVE INCOME (LOSS)	(1,464,273)	1,616,700	(396,608)	(347,594)
		,,	(	(- , ,
Net Income (Loss) Attributable to:				
Equity holders of the parent	(1,299,935)	1,559,409	(302,868)	(384,689)
Minority interest	(27,457)	60,841	(14,544)	(7,422)
	(1,327,392)	1,620,250	(317,411)	(392,110)
Total Comprehensive Income (Loss) Attributable to:				
Equity holders of the parent	(1,436,816)	1,555,859	(382,064)	(340,172)
Minority interest	(1,400,010) (27,457)	60,841	(14,544)	(7,422)
·	(1,464,273)	1,616,700	(396,608)	(347,594)
Earnings Per Share Basic/Diluted, for net income (loss) attributable to equity holders of the Parent	(1.06)	1.31	(0.25)	(0.32)
Earnings Per Share				
Basic/Diluted, for total comprehensive				
income (loss) attributable to equity				
holders of the Parent	(1.17)	1.30	(0.31)	(0.28)

### CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

(In Thousand Pesos)

	Attributable to Equity Holders of the Parent									
	Capital Stock	Additional Paid-in Capital	Unrealized Valuation Gain (Loss) on FVOCI Investments	Remeasurement on Retirement Benefits	Cumulative Translation Adjustment	Appropriated	Unappropriated	Cost of Shares Held by a Subsidiary	Noncontrolling Interests	Total
Balance at 12/31/2018	2,500,000	1,605,614	(8,129)	39,853	385,513	7,150,000	9,259,614	(2,356,556)	523,526	19,099,435
Comprehensive income	-	-	24,160	-	(27,710)	-	1,559,409	-	60,841	1,616,700
Cash dividends - net	-	-	-	-	-	-	(302,844)	-	-	(302,844)
Shares repurchased during the year	-	-	-	-	-	-	-	(118,975)	-	(118,975)
Movement in noncontrolling interest	-	-	-	-	-	-	-	-	(56,550)	(56,550)
Balance at 09/30/2019	2,500,000	1,605,614	16,032	39,853	357,803	7,150,000	10,516,179	(2,475,531)	527,818	20,237,767
Balance at 12/31/2019	2,500,000	1,859,383	8,740	33,267	273,248	7,150,000	10,487,853	(2,369,372)	561,738	20,504,858
Comprehensive income (loss)	-	-	(5,235)	-	(131,647)	-	(1,299,935)	-	(27,457)	(1,464,273)
Cash dividends - net	-	-	-	-	-	-	(937,596)	-	-	(937,596)
Shares repurchased during the year	-	-	-	-	-	-	-	(274,468)	-	(274,468)
Balance at 09/30/2020	2,500,000	1,859,383	3,505	33,267	141,601	7,150,000	8,250,323	(2,643,840)	534,281	17,828,520

### CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousand Pesos)

	Periods E Septemb		Quarters Septemb	
	2020	2019	2020	2019
CASH FLOWS FROM OPERATING ACT	VITIES			
Income before income tax	(1,142,482)	1,911,190	(236,870)	(290,534)
Adjustment for:				
Loss (gain) on decrease (increase) in market values of FVPL				
investments	1,266,219	(741,443)	98,211	679,298
Equity in net losses of associates	555,261	232,054	383,524	33,093
Depreciation and amortization	206,700	192,419	68,399	65,561
Interest expense	18,686	35,277	6,699	9,647
Foreign exchange loss (gain)	10,244	13,121	15,769	(11,595)
Dividend income	(230,989)	(308,919)	(8,893)	(79,908)
Interest income	(50,493)	(92,549)	(11,985)	(39,004)
Gain on sale of FVOCI investments	(1,150)	(3,273)	(289)	(2,893)
Gain on sale of property and equipment	(105)	(1,640)	(4)	(1,640)
Operating income before working				
capital changes	631,891	1,236,237	314,561	362,026
Decrease (increase) in:	<b>,</b>	.,,	- ,	,
FVPL investments	656,301	(134,375)	(17,276)	(546,460)
Receivables	104,943	155,952	(341,997)	(54,326)
Inventories	(85,857)	45,932	41,779	71,878
Increase (decrease) in:		,		,
Accounts payable and	(135,382)	114,642	187,982	237,735
accrued expenses		, -		- ,
Retirement benefits payable	3,582	951	1,194	(479)
Net cash generated from operations	1,175,477	1,419,339	186,243	70,374
Dividend received	230,989	308,919	8,893	79,908
Interest received	50,493	92,549	11,985	39,004
Interest paid	(18,686)	(35,277)	(6,699)	(9,647)
Income taxes paid	(243,457)	(239,467)	(20,910)	(57,473)
Net cash flows from operating activities	1,194,816	1,546,063	179,512	122,166

(Forward)

	Periods Septem		Quarters Septem	
	2020	2019	2020	2019
CASH FLOWS FROM INVESTING ACTIVI	TIES			
Proceeds from the sale of :				
FVOCI investments	276,070	133,060	32,395	81,081
Property and equipment	105	1,640	4	1,640
Addition to:				
FVOCI investments	(79,988)	(165,378)	(34,511)	(42,918)
Long-term investments	-	(80,612)	-	(70,408)
Investment properties	-	94	-	(1)
Property and equipment	(118,984)	(168,402)	(35,806)	(72,861)
Decrease (increase) in:				
Prepayments and other assets	(27,278)	3,469	(34,671)	11,406
Other noncurrent liabilities	(13,014)	(10,177)	(13,953)	796
Advances to affiliates	105,173	(1,211)	(333)	341
Net cash flows used in investing activities	142,084	( 287,516)	(86,875)	(90,923)
CASH FLOWS FROM FINANCING ACTIVI	TIES			
Payment of:				
Notes payable	-	(250,000)	-	-
Long-term debt	(214,696)	(473,095)	(37,857)	(157,702)
Cash dividends	(807,952)	(304,698)	-	-
Company shares purchased by a subsidiary	(274,468)	(118,975)	(274,468)	(17,518)
Increase (decrease) in: Lease liabilities	1 070		2 004	
Deferred revenue	1,979	-	3,091	-
Minority interest	-	- (56,550)	-	-
			-	-
Net cash flows used in financing activities	(1,295,137)	(1,203,317)	(309,235)	(175,220)
EFFECT OF EXCHANGE RATE CHANGES				
IN CASH AND CASH EQUIVALENTS	(5,907)	(1,119)	(7,473)	4,900
NET INCREASE (DECREASE) IN				
CASH AND CASH EQUIVALENTS	35,855	54,111	(224,070)	(139,077)
CASH AND CASH EQUIVALENTS				
AT BEGINNING OF PERIOD	2,308,878	2,765,515	2,568,804	2,958,703
CASH AND CASH EQUIVALENTS				

# PARENT COMPANY BALANCE SHEETS

(in Thousand Pesos)

	September 30	December 31
	2020	2019
ASSETS		
Cash and Cash Equivalents	337,813	251,441
Fair Value through Profit and Loss (FVPL) Investments	7,681,744	9,718,048
Fair value through other comprehensive income (FVOCI) investments	124,263	330,485
Receivables - net	479,790	753,285
Investments and Advances- net	7,579,208	7,285,788
Investment Property	281,362	292,372
Property and Equipment - net	7,619	9,445
Retirement Plan Asset	75,804	75,804
Other Assets	1,517	1,210
TOTAL ASSETS	16,569,120	18,717,877
LIABILITIES AND EQUITY		
Accounts Payable and Accrued Expenses	13,575	35,684
Dividends Payable	371,618	283,975
Long-term Debt	-	114,296
Deferred Income Tax Liabilities - net	123,142	149,605
Total Liabilities	508,336	583,560
Equity		
Capital Stock - 1 Par Value	2,500,000	2,500,000
Additional Paid-in Capital	1,589,800	1,589,800
Unrealized valuation gains on FVOCI investments	3,505	8,740
Remeasurement on Retirement Benefits	41,996	41,996
Retained Earnings	-	
Appropriated	7,150,000	7,150,000
Unappropriated	4,775,484	6,843,782
Total Equity	16,060,784	18,134,317
TOTAL LIABILITIES AND EQUITY	16,569,120	18,717,877

### PARENT COMPANY STATEMENTS OF INCOME

(In Thousand Pesos)

	Periods Ended September 30			Quarters Ended September 30	
	2020	2019	2020	2019	
REVENUES					
Dividend income	1,413,270	821,369	8,927	245,908	
Interest income	42,036	85,089	9,825	36,206	
Management fees	61,731	73,341	28,158	27,117	
	1,517,037	979,799	46,909	309,230	
INVESTMENT GAINS (LOSSES)					
Gain (loss) on increase (decrease) in					
market values of FVPL investments	(1,481,318)	551,692	112,259	(802,750)	
Gain on sale of FVOCI investments	1,150	3,273	289	2,893	
	(1,480,168)	554,965	112,549	(799,857)	
	36,869	1,534,764	159,458	(490,627)	
Operating expenses	(184,855)	(124,773)	(33,167)	(29,028)	
Foreign exchange loss	(81,307)	(23,586)	(51,442)	24,787	
Interest expense	(1,323)	(16,004)	(12)	(4,007)	
Others net	13,989	9,824	6,674	4,298	
	(253,496)	(154,539)	(77,947)	(3,951)	
INCOME (LOSS) BEFORE INCOME TAX PROVISION FOR INCOME TAX	(216,627)	1,380,225	81,511	(494,578)	
Current	891	3,294	741	1,440	
Deferred	(24,219)	3,324	(16,232)	7,005	
	(23,329)	6,618	(15,491)	8,445	
NET INCOME (LOSS)	(193,298)	1,373,607	97,002	(503,023)	
OTHER COMPREHENSIVE INCOME (LOSS	S)				
Unrealized valuation gain (loss) on					
FVOCI investments	(6,328)	37,788	608	10,444	
Realized gain on sale	<i>(, ,</i> <b>-</b> -)		()		
of FVOCI investments	(1,150)	(3,273)	(289)	(2,893)	
Income Tax Effect	2,244	(10,354)	(96)	(2,265)	
	(5.025)	04.400	222	F 000	
INCOME (LOSS)	(5,235)	24,160	223	5,286	
TOTAL COMPREHENSIVE					
INCOME (LOSS)	(198,533)	1,397,767	97,225	(497,737)	
Earnings Per Share:					
Net income (loss)	(0.08)	0.55	0.04	(0.20)	

# PARENT COMPANY STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (In Thousand Pesos)

	Capital	Additional Paid-in	Unrealized Valuation Gains (loss) on FVOCI	Remeasurement on Retirement Benefits	Potaina	d Earnings	
	Stock	Capital	Investments	Gain	Appropriated	Unappropriated	Total
Balance at 12/31/2018	2,500,000	1,589,800	( 8,129)	36,455	7,150,000	5,759,031	17,027,158
Comprehensive income	-	-	24,160	-	-	1,373,607	1,397,767
Cash dividends	-	-	-	-	-	( 625,000)	( 625,000)
Balance at 09/30/2019	2,500,000	1,589,800	16,032	36,455	7,150,000	6,507,638	17,799,925
Balance at 12/31/2019	2,500,000	1,589,800	8,740	41,996	7,150,000	6,843,782	18,134,317
Comprehensive income	-	-	( 5,235)	-	-	( 193,298)	( 198,533)
Cash dividends	-	-	-	-	-	( 1,875,000)	( 1,875,000)
Balance at 09/30/2020	2,500,000	1,589,800	3,505	41,996	7,150,000	4,775,484	16,060,784

### PARENT COMPANY STATEMENTS OF CASH FLOWS

(In Thousand Pesos)

	For the Periods Ended September 30		Quarters Ended September 30	
	2020	2019	2020	2019
CASH FLOWS FROM OPERATING ACTIV	/ITIES			
Income (loss) before tax	( 216,627)	1,380,225	81,511	( 494,578)
Adjustment for: Loss (gain) on decrease (increase) in				
market values of FVPL investments	1,481,318	(551,692)	(112,259)	802,750
Unrealized foreign exchange loss (gain)	75,924	22,009	53,055	(26,894)
Depreciation and amortization	13,751	5,959	4,722	1,969
Interest expense	1,323	16,004	12	4,007
Dividend income	(1,413,270)	(821,369)	(8,927)	(245,908)
Interest income	(42,036)	(85,089)	(9,825)	(36,206)
Gain on sale of FVOCI investments	(1,150)	(3,273)	(289)	(2,893)
Operating income (loss) before working				
capital changes	(100,766)	(37,226)	8,000	2,247
Decrease (increase) in:				
Receivables	231,495	40,066	6,096	30,074
FVPL investments	488,370	11,333	(26,199)	(488,123)
Increase (decrease) in accounts payable				( · · )
and accrued expenses	(22,109)	(3,960)	2,371	(529)
Net cash generated (used in) operations	596,989	10,212	(9,733)	(456,330)
Dividend received	477,270	655,369	133,927	204,908
Interest received	42,036	85,089	9,825	36,206
Interest paid	(1,323)	(16,004)	(12)	(4,007)
Income tax paid	(891)	(3,294)	(741)	(1,440)
Net cash flows from (used in) operating				
activities	1,114,082	731,372	133,265	(220,664)

(Forward)

	For the Perio Septemb			Quarters Ended September 30		
	2020	2019	2020	2019		
CASH FLOWS FROM INVESTING ACTIVI	TIES					
Proceeds from the sale of :						
FVOCI investments	276,070	133,060	32,395	81,081		
Additions to:						
FVOCI investments	(79,988)	(165,378)	(34,511)	(42,918)		
Long-term investments	-	(80,612)	-	(70,408)		
Property and equipment	(916)	(148)	(874)	(38)		
Increase (decrease) in:						
Advances to affiliates	(294,824)	(156,155)	(291,140)	(25,534)		
Other assets	(307)	(316)	52	95		
Net cash flows used in investing activities	(99,965)	(269,547)	(294,078)	(57,721)		
CASH FLOWS FROM FINANCING ACTIV	ITIES					
Payment of:						
Long-term debt	(113,850)	(351,124)	-	(117,248)		
Cash dividends	(807,952)	(304,698)	-	-		
Net cash flows used in financing activities	(921,802)	(655,822)	-	(117,248)		
EFFECT OF EXCHANGE RATE CHANGES						
IN CASH AND CASH EQUIVALENTS	(5,943)	(4,569)	(7,893)	4,900		
NET INCREASE (DECREASE)						
IN CASH AND CASH EQUIVALENTS	86,372	(198,566)	(168,706)	(390,732)		
CASH AND CASH EQUIVALENTS						
AT BEGINNING OF PERIOD	251,441	1,193,946	506,519	1,386,112		
CASH AND CASH EQUIVALENTS						
AT END OF PERIOD	337,813	995,380	337,813	995,380		

### A. SORIANO CORPORATION AND SUBSIDIARIES

### Additional Notes to Consolidated Financial Statements

### 1. Segment Information

Information with regard to the Company's significant business segments are shown below (in thousand pesos):

		Befo	ore Eliminatio	ons			
			Other				After
	Wire	Resort	Operations	Holding Co			Eliminations
	Manufacturing	Operation	(Note 1)	(Parent)	Total	Eliminations	Consolidated
09/30/2020							
REVENUE	4,377,627	366,079	1,032,873	36,869	5,813,448	(2,533,591)	3,279,856
TOTAL COMPREHENSIVE							
INCOME (LOSS)	494,261	(59,848)	906,938	(198,533)	1,142,818	(2,607,091)	(1,464,273)
TOTAL ASSETS	4,736,324	1,633,579	12,526,648	16,569,120	35,465,671	(15,365,320)	20,100,351
INVESTMENTS PORTFOLIO *	20,462	126,844	23,655,550	15,666,576	39,469,432	(29,370,275)	10,137,002
PROPERTY & EQUIPMENT	611,003	717,430	114,986	7,619	1,451,038	1,034,720	2,485,757
TOTAL LIABILITIES	888,204	463,493	3,130,394	508,336	4,990,427	(2,718,596)	2,271,831
DEPRECIATION AND							
AMORTIZATION	63,872	77,368	31,721	13,751	186,712	19,988	206,700

		Befo	ore Eliminatio	ons			
			Other				After
	Wire	Resort	Operations	Holding Co			Eliminations
	Manufacturing	Operation	(Note 1)	(Parent)	Total	Eliminations	Consolidated
09/30/2019							
REVENUE	6,005,150	802,422	1,324,241	1,534,764	9,666,577	(1,811,023)	7,855,553
TOTAL COMPREHENSIVE							
INCOME	595,725	150,028	1,221,428	1,397,767	3,364,948	(1,748,248)	1,616,700
	4 456 010	1 602 145	10 500 000	10 100 001	20.224.260	(15 258 000)	22 965 460
TOTAL ASSETS	4,456,919	1,693,145	13,593,302	18,480,994	38,224,360	(15,358,900)	22,865,460
INVESTMENTS PORTFOLIO *	19,572	76,906	25,670,207	17,008,217	42,774,902	(30,069,559)	12,705,343
PROPERTY & EQUIPMENT	626,080	739,231	99,959	10,172	1,475,443	1,061,371	2,536,813
TOTAL LIABILITIES	1,049,231	550,347	2,689,508	681,070	4,970,155	(2,342,462)	2,627,693
DEPRECIATION AND							
AMORTIZATION	56,416	76,240	33,815	5,959	172,431	19,988	192,419

\* Inclusive of FVPL investments, FVOCI investments, advances & investments and investment properties.

Note 1 Consolidated other operations also included the operations of A. Soriano Air Corporation, Anscor International, Inc. and Anscor Holdings, Inc.

- The Company and its subsidiaries' operating businesses are organized and managed separately according to the nature of the products or services offered.
- Holding company segment pertains to the operation of the parent company with earnings from income of its financial and operating investment assets.
- > Other operations include hangarage, real estate holding and management services.

### 2. Basis of Preparation and Changes in Accounting Policies and Disclosures

### **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis, except for securities at FVPL) and FVOCI investments that have been measured at fair value. The consolidated financial statements are presented in Philippine pesos (Peso), which is the Company's functional and presentation currency. Amounts are presented to the nearest Thousand Peso unless otherwise stated.

### **Statement of Compliance**

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS).

### **Changes in Accounting Policies and Disclosures**

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements starting January 1, 2019. Adoption of these pronouncements did not have a significant impact on the Group's financial position or performance.

• PFRS 16, *Leases* 

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single onbalance sheet model similar to the accounting for finance leases under PAS 17, *Leases*. The standard includes two recognition exemptions for lessees - leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

The adoption of PFRS 16 has no significant impact on the consolidated financial statements since most of the lease agreements are made within the Group. See Note 31 for the disclosures of the Group's lease arrangements.

• Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*. It does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately;
- The assumptions an entity makes about the examination of tax treatments by taxation authorities;
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and,
- How an entity considers changes in facts and circumstances.

The Group determines whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and uses the approach that better predicts the resolution of the uncertainty.

The Group applies significant judgment in identifying uncertainties over income tax treatments. Upon adoption of the Interpretation, the Group considered whether it has any uncertain tax positions. The Group determined that it is probable that its tax treatments will be accepted by the taxation authorities. The adoption of the Interpretation did not have an impact on the consolidated financial statements of the Group.

• Amendments to PFRS 9, Prepayment Features with Negative Compensation

Under PFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

These amendments had no impact on the consolidated financial statements of the Group.

• Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement

The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:

- Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and,
- Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments had no impact on the consolidated financial statements of the Group as it did not have any plan amendments, curtailments, or settlements during the year.

• Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or joint venture to which the equity method is not applied but that, in substance, form part of the net investment in the associate or joint venture (long-term interests). This clarification is relevant because it implies that the expected credit loss model in PFRS 9 applies to such long-term interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.

These amendments had no significant impact on the consolidated financial statements of the Group.

Annual Improvements to PFRSs 2015-2017 Cycle

• Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation

The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

An entity applies those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019 and to transactions in which it obtains joint control on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with early application permitted. These amendments had no impact on the consolidated financial statements of the Group as there is no transaction where joint control is obtained.

• Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity

The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.

An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application is permitted. These amendments had no impact on the consolidated financial statements of the Group because dividends declared by the Group do not give rise to tax obligations under the current tax laws.

• Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application permitted.

Since the Group's current practice is in line with these amendments, they had no impact on the consolidated financial statements of the Group.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on s consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2020

• Amendments to PFRS 3, *Definition of a Business* 

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

These amendments will apply on future business combinations of the Group.

• Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material* 

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

Effective beginning on or after January 1, 2021

• PFRS 17, Insurance Contracts

#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

### 3. Summary of Significant Accounting and Financial Reporting Policies

#### Basis of Consolidation

The consolidated financial statements of the Group comprise the financial statements of the Company and the following wholly-owned and majority-owned subsidiaries as at September 30, 2020 and December 31, 2019:

		Percentage of C	Ownership
	Nature of Business	2020	2019
A. Soriano Air Corporation	Services/Rental	100	100
Pamalican Island Holdings, Inc.	Holding	62	62
Island Aviation, Inc.	Air Transport	62	62
Anscor Consolidated Corporation	Holding	100	100
Anscor Holdings (formerly Goldenhall Corp.)	Real Estate Holding	100	100
Akapulko Holdings, Inc.	Real Estate Holding	100	100
Lakeroad Corp.	Real Estate Holding	100	100
Mainroad Corp.	Real Estate Holding	100	100
Makatwiran Holdings, Inc.	Real Estate Holding	100	100
Makisig Holdings, Inc.	Real Estate Holding	100	100
Malikhain Holdings, Inc.	Real Estate Holding	100	100
Mountainridge Corp.	Real Estate Holding	100	100
Rollingview Corp.	Real Estate Holding	100	100
Timbercrest Corp.	Real Estate Holding	100	100
Anscor International, Inc. (AI)	Holding	100	100
IQ Healthcare Investments Limited			
(IQHIL)	Manpower Services	100	100
IQ Healthcare Professional			
Connection, LLC (IQHPC)	Manpower Services	93	93
Phelps Dodge International Philippines, Inc.	Holding	100	100
Minuet Realty Corporation	Landholding	100	100
Phelps Dodge Philippines Energy			
Products Corporation	Wire Manufacturing	100	100
PD Energy International Corporation	Wire Manufacturing	100	100
Sutton Place Holdings, Inc.	Holding	100	100
AFC Agribusiness Corporation	Real Estate Holding	81	81
Seven Seas Resorts and Leisure, Inc.	Villa Project Development	62	62
Pamalican Resort, Inc.	Resort Operations	62	62
Summerside Corp.	Investment Holdings	40	40

Except for AI and its subsidiaries, the above companies are all based in the Philippines. The principal business location of AI and IQHIL is in the British Virgin Islands (BVI), while IQHPC is based in the United States of America (USA).

Subsidiaries are all entities over which the Group has control. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins from the date of acquisition, being the date on which control is transferred to the Group and continue to be consolidated until the date that such control ceases. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Noncontrolling interests represent a portion of profit or loss and net assets of subsidiaries not held by the Group, directly or indirectly, and are presented separately in the consolidated statement of comprehensive income and within the equity section in the consolidated balance sheet and consolidated statement of changes in equity, separately from Company's equity.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the noncontrolling interests, even if this results in the noncontrolling interests having a deficit balance. Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any noncontrolling interests
- Derecognizes the cumulative translation differences recorded in equity
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

In 2008, Sutton acquired an additional 32% interest in CGI, increasing its ownership to 93%. The excess of the consideration over the book value of the interest acquired was taken to "Equity Reserve on Acquisition of Noncontrolling Interest" in the consolidated balance sheet.

### Current Versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities, respectively.

#### Investments in Associates

Associates are entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investments in associates are accounted for under the equity method of accounting in the consolidated financial statements and are initially recognized at cost. On acquisition of investment in an associate, any difference between the cost of the investment and the entity's share of the net fair value of the investee's identifiable assets and liabilities is accounted for as goodwill. Any excess of the entity's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as income in the determination of the entity's share of the associate's profit or loss in the period in which the investment is acquired. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment. After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in associates. At each reporting date, the Group determines whether there is objective evidence that the investment in associate is impaired. If these are such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value.

The Group's share of its associates' post-acquisition profits or losses is recognized in the consolidated statement of income, and its share of post-acquisition movements in the associates' equity reserves is recognized directly in equity. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the associate, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity.

Unrealized gains on transactions between the Group and its associate are eliminated to the extent of the Group's interest in the associate. Unrealized losses are also eliminated, unless the transaction provides evidence of an impairment of the assets transferred. The reporting dates of the associates of the Group are identical and the associates' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

The Group determines at the end of each reporting period whether there is any evidence that the investments in associates are impaired. If this is the case, the amount of impairment is calculated as the difference between the carrying amount of the investments and their recoverable amount.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in consolidated profit or loss.

The following are the Group's associates:

		Percentage of Ov	vnership
	Nature of Business	2020	2019
Associates			
Prople Limited	Business Process		
	Outsourcing	32	32
Vicinetum Holdings, Inc. (VHI)	Holding	32	32
AG&P International Holdings, Pte Ltd (AGP-SG)*	Holding	21	-
AGP Group Holdings Pte Ltd. (formerly AGP			
International Holdings Ltd.) *	Holding	-	27
Fremont Holdings, Inc. (FHI)	Real Estate	25	25
BehaviorMatrix, LLC (BM)	Behavior Analytics		
	Services	21	21
ATRAM Investment Management Partners Corp.			
(AIMP)	Asset Management	20	20

\* Its associate is engaged in modular steel fabrication and LNG.

The principal business location of AIMP, VHI and FHI is the Philippines. AGP-BVI, AGP-SG, BM and Prople Limited are based in the BVI, Singapore, USA and Hong Kong, respectively.

### Business Combinations and Goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any noncontrolling interests in the acquiree. For each business combination, the Group elects whether to measure the noncontrolling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PAS 39 is measured at fair value with changes in fair value recognized either in profit or loss or as a change to OCI. If the contingent consideration is not within the scope of PAS 39, it is measured in accordance with the appropriate PFRS. Contingent consideration that is classified as equity is not re-measured and subsequent settlement is accounted for within equity.

Goodwill acquired in a business combination is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for noncontrolling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, in profit or loss.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit or a group of cash-generating units and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### Asset Acquisitions

If the assets acquired and liabilities assumed in an acquisition transaction do not constitute a business, the transaction is accounted for as an asset acquisition. The Group identifies and recognizes the individual identifiable assets acquired and liabilities assumed. The acquisition cost is allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of purchase. Such a transaction or event does not give rise to goodwill. Where the Group acquires a controlling interest in an entity that is not a business, but obtains less than 100% of the entity, after it has allocated the cost to the individual assets acquired, it notionally grosses up those assets and recognizes the difference as non-controlling interests.

### Disposal Group and Discontinued Operations

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

- represents a separate major line of business or geographical area of operations;
- is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the consolidated statement of income.

### Foreign Currency Translation

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in Peso based on the exchange rate recorded at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing exchange rate at the end of reporting period. All differences are taken to the consolidated statement of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the closing exchange rates at the date when the fair value was determined. Foreign exchange gains and losses relating to FVOCI equity instruments are presented under other comprehensive income.

Financial statements of consolidated foreign subsidiaries which are considered foreign entities are translated into the presentation currency of the Group (Peso) at the closing exchange rate at end of reporting period and their statements of income are translated using the monthly weighted average exchange rates for the year. The exchange differences arising from the translation are taken directly to a separate component of equity (under cumulative translation adjustment). On disposal of a foreign entity, the deferred cumulative amount recognized in equity relating to that particular foreign operation is recognized in the consolidated statement of income.

### Fair Value Measurement

The Group measures financial assets (such as FVPL and FVOCI investments) at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortized cost and of investment properties are disclosed.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group's management determines the policies and procedures for both recurring fair value measurement, such as unquoted FVOCI financial assets, and for non-recurring fair value measurement.

External valuers are involved for valuation of significant assets, such as investment properties. Involvement of external valuers is decided upon annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Management decides, after discussions with the Group's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### **Financial Instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

### Initial recognition and measurement of financial instruments

At initial recognition, financial assets are classified as, and measured at amortized cost, FVOCI, and FVPL. Financial liabilities are classified and measured as financial liabilities at FVPL and amortized cost.

### Classification of financial instruments

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in three categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets at FVPL.

As of September 30, 2020 and December 31, 2019, the Group has the following categories of financial assets and financial liabilities:

(a) Financial assets and financial liabilities at FVPL

This category includes financial assets and financial liabilities held for trading and financial assets and financial liabilities designated upon initial recognition as at FVPL. Financial assets and financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term.

Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVPL, irrespective of the business model.

Notwithstanding the criteria for debt instruments to be classified at amortized cost or at FVOCI, as described above, debt instruments may be designated at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets or financial liabilities classified in this category may be designated by management on initial recognition when the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- The assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

### Derivatives recorded at FVPL

The Group enters into derivative contracts such as currency forwards. These derivative financial instruments are initially recorded at fair value and are subsequently remeasured at fair value at each reporting date. Any gains or losses arising from changes in fair values of derivatives (except those accounted for as accounting hedges) are taken directly to the consolidated profit or loss. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The Group has certain derivatives that are embedded in host financial contracts, such as structured notes and debt investments and conversion. These embedded derivatives include calls and puts in debt investments and interest rate and conversion options, among others.

A derivative embedded in a hybrid contract, with a financial liability or nonfinancial host, is separated from the host and accounted for as a separate derivative if: the economic characteristics and risks are not closely related to the host; a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and the hybrid contract is not measured at FVPL. Embedded derivatives are measured at fair value with changes in fair value recognized in the consolidated profit or loss. Reassessment occurs only if there is either a change in the terms of the contract that significantly modifies the cash flows that would be otherwise be required or a reclassification of a financial asset out of the FVPL category.

A derivative embedded within a hybrid contract containing a financial asset host is not accounted for separately. The financial asset host together with the embedded derivative is required to be classified in its entirety as a financial asset at FVPL.

Embedded derivatives are measured at fair value with changes in fair value recognized in the consolidated profit or loss. Reassessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the FVPL category.

Financial assets and financial liabilities at FVPL are recorded in the consolidated balance sheet at fair value. Changes in fair value are recorded in "Gain (loss) on increase (decrease) in market values of FVPL investments". Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded as such according to the terms of the contract, or when the right of payment has been established.

As at September 30, 2020 and December 31, 2019, the Group has designated as FVPL all equity investments, money market papers, investments in bonds that have callable and other features, managed/hedged funds and derivatives. No financial liability at FVPL is outstanding as at September 30, 2020 and December 31, 2019.

(b) Financial assets at amortized cost (debt instruments)

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in the consolidated profit or loss when the asset is derecognized, modified or impaired.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization is included as interest income in the consolidated profit or loss. The losses arising from impairment of such financial assets are recognized as "Valuation allowances" account under "Other income (charges) - net" in the consolidated profit or loss.

Included under financial assets at amortized cost are cash in banks, short-term investments, trade receivables, interest receivable, advances to employees, receivables from villa owners, dividend receivable, notes receivable and other receivables.

### (c) Financial assets at FVOCI (debt instruments)

The Group measures debt instruments at FVOCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at FVOCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in the consolidated profit or loss and computed in the same manner as financial assets measured at amortized cost. The remaining fair value changes are recognized in OCI.

When the debt instrument is disposed of, the cumulative gain or loss previously recognized under OCI is transferred to profit or loss as "Gain (loss) on sale of FVOCI investments". Where the Group holds more than one investment in the same security, cost of the disposed investment is determined on a weighted average cost basis. Interest earned on holding FVOCI investments are reported as interest income using the effective interest rate.

The Group classifies bonds held as FVOCI investments as current assets when the investments are expected to mature within 12 months after the reporting period.

As at September 30, 2020 and December 31, 2019, the Group's FVOCI investments include investments in bonds.

(d) Financial liabilities - loans and borrowings

All loans and borrowings are initially recognized at the fair value of the consideration received, less directly attributable transaction costs. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated profit or loss when the liabilities are derecognized as well as through the amortization process.

Borrowings are classified as current liabilities unless these are expected to be settled within 12 months after the reporting date or the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period.

As at September 30, 2020 and December 31, 2019, included in this category are the Group's notes payable, accounts payable and accrued expenses, long-term debt and dividends payable.

# Derecognition of Financial Assets and Financial Liabilities

## Financial assets

A financial asset (or where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized or removed from the consolidated balance sheet where:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass- through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

## Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification will result into the removal of the original liability and the recognition of a new liability and the difference in the respective carrying amounts is recognized in the consolidated profit or loss.

## Impairment of Financial Assets

The Group recognizes an allowance for ECLs for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For debt instruments at FVOCI, the Group applies the low credit risk simplification. At every reporting date, the Group evaluates whether the debt instrument is considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Group reassesses the internal credit rating of the debt instrument. In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due.

The Group's debt instruments at FVOCI comprise solely of top investment grade bonds that are graded by top credit rating agencies and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from the top credit rating agencies both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

The Group considers a financial asset in default when contractual payments are 120 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows

## "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the consolidated profit or loss unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is recognized in the consolidated profit or loss only when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

## Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements and the related assets and liabilities are presented gross in the consolidated balance sheet. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

## Revenue from Contracts with Customers

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group assesses its revenue arrangement against specific criteria in order to determine if it is acting as principal or agent. The Group has generally concluded that it is the principal in its revenue arrangements because it typically controls the goods or services before transferring them to the customer.

#### Sale of goods

Sale of goods, including villa lots, is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably.

#### Sale of real estate

Revenue of villa lots is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably.

#### Rendering of services

Management fees, air transport services, and other aviation-related activities are recognized when the services have been performed.

Revenue from rooms is recognized based on actual occupancy. Other ancillary services are recognized when the related services are rendered and/or facilities/amenities are used.

#### Interest

Interest income from bank deposits and investments in bonds are recognized as interest accrues based on the effective interest rate method.

#### Dividends

Dividend income is recognized when the shareholders' right to receive the payment is established.

#### Rental

Rental income is accounted for on a straight-line basis over the lease term.

#### Costs and Expenses

Costs and expenses are recognized in profit or loss when there is a decrease in future economic benefit related to a decrease in an asset, or an increase of a liability, that can be measured reliably. Costs and expenses include the cost of administering the business, and are expensed as incurred.

## Cost of goods sold

The cost of goods sold is recognized as expense when the related goods are sold.

#### Cost of real estate sold

The cost of real estate sold includes the acquisition cost of the land determined based on average method and the actual construction and furnishing costs.

#### Costs of services rendered

Cost and expenses related to room services are charged to operations when incurred.

#### Selling, general and administrative expenses

All selling and general and administrative expenses are expensed as incurred.

## Other Comprehensive Income

Other comprehensive income comprises of items of income and expense that are not recognized in consolidated profit or loss for the year in accordance with PFRS. Other comprehensive income of the Group pertains to gains and losses on remeasuring FVOCI investments, exchange differences on translating foreign operations and remeasurements

comprising actuarial gains and losses on retirement plan assets and liabilities. In computing for the earnings available for dividend declaration and earnings per share, other comprehensive income is not considered.

## Cash and Cash Equivalents

Cash includes cash on hand and with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and that are subject to an insignificant risk of change in value.

Restricted cash funds are recorded as other noncurrent assets unless the restriction is expected to be released at least 12 months after the reporting period.

## Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Cost of aircraft spare parts and supplies is determined at purchase price using the first-in, first-out method while NRV is the estimated current replacement cost of such spare parts and supplies.

Cost of food and beverage inventories and operating supplies is determined using the moving average method. NRV of food and beverage inventories is the estimated selling price in the ordinary course of business, less the estimated cost of preparation and the estimated cost necessary to make the sale. NRV of operating supplies is the estimated current replacement cost.

Residential units held for sale include those costs incurred for the development and improvement of the properties. Its NRV is based on the available net selling price of similar residential units sold during the year.

Finished goods and work in process is determined at standard cost adjusted to actual cost, which includes direct materials, direct labor and applicable allocation of fixed and variable costs, determined using weighted average method. Raw materials, other materials, reels inventory and spare parts and supplies are determined at purchase price using weighted average method.

## Prepayments

Prepayments include advance payments of various goods and services that are yet to be delivered and from which future economic benefits are expected to flow to the Group within the normal operating cycle or, within 12 months from the reporting date.

They are initially measured at the amount paid in advance by the Group for the purchase of goods and services and are subsequently decreased by the amount of expense incurred.

## Property and Equipment

Depreciable properties, including buildings and improvements, leasehold improvements, machinery and other equipment, flight and ground equipment, furniture, fixtures and office equipment, and transportation equipment are stated at cost less accumulated depreciation and amortization, and any impairment in value. Land is stated at cost less any impairment in value. The initial cost of property and equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operations, such as repairs and maintenance, are normally charged to income in the period when the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property and equipment.

Property and equipment are written-off when either these are disposed of or when these are permanently withdrawn from use and there is no more future economic benefit expected from its use or disposal.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation and amortization and any impairment in value are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Depreciation is computed on a straight-line method over the following estimated useful lives of the properties, except for aircraft engine which is computed based on flying hours.

	Number of
Category	Years
Buildings and improvements	10 - 30
Land improvements	25
Leasehold improvements*	5 - 20
Flight and ground equipment	5 - 25
Furniture, fixtures and office equipment	3 - 5
Transportation equipment	3 - 5
* or lease term, whichever is shorter	

The useful lives, depreciation and amortization method, and residual values are reviewed periodically to ensure that the periods and method of depreciation and amortization are consistent with the expected pattern of economic benefits from the use of property and equipment.

Construction in progress (CIP) is stated at cost. This includes cost of construction and other direct costs. CIP is not depreciated until such time the relevant assets are completed and put into operational use.

## Property Development in Progress

Property development in progress includes the acquisition costs of raw lots and development costs incurred.

Property development in progress is carried at the lower of cost incurred and net realizable value. Net realizable value is the selling price in the ordinary course of business, less the estimated costs of completion and estimated costs necessary to make the sale.

#### Investment Properties

Investment properties are initially measured at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, the Group's investment properties are stated at cost, less accumulated depreciation and any accumulated impairment losses. Land is subsequently carried at cost less any impairment in value.

Expenditures incurred after the investment properties have been put into operation, such as repairs and maintenance costs, are normally charged to income in the period in which the costs are incurred. Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. If the property occupied by the Group as an owner-occupied property becomes an investment property and equipment up to the date of change in use. Investment properties are written-off when either these are disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of the investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Investment properties are written-off when either these are disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of the investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

## Impairment of Nonfinancial Assets

At each reporting date, the Group assesses whether there is any indication that its nonfinancial assets (namely, property and equipment and investment properties) may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash-generating unit to which it belongs. Where the carrying amount of an asset (or cash-generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written down to its recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash-generating unit).

An impairment loss is charged to operations in the year in which it arises, unless the asset is carried at a revalued amount, in which case the impairment loss is charged to the revaluation increment of the said asset. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal, the depreciation and amortization expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### <u>Goodwill</u>

Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the cashgenerating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount of the cash-generating unit (or group of cash-generating units) to which goodwill has been allocated, an impairment loss is recognized immediately in the consolidated statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods. The Group performs its annual impairment test of goodwill as of December 31 of each year.

## Other Noncurrent Assets and Other Noncurrent Liabilities

Other noncurrent assets represent restricted cash funds for future acquisition of specific property and equipment and for future villa operating requirements. A corresponding liability is recognized for these funds under other noncurrent liabilities.

## Capital Stock

Capital stock represents the total par value of the shares issued.

## Additional Paid-in Capital

Additional paid-in capital pertains to the amount paid in excess of the par value of the shares issued.

## Retained Earnings

Retained earnings represent the cumulative balance of net income or loss, net of any dividend declared.

Unappropriated retained earnings represent that portion which is free and can be declared as dividends to stockholders, after adjustments for any unrealized items, which are considered not available for dividend declaration.

Appropriated retained earnings represent that portion which has been restricted and therefore is not available for any dividend declaration.

# Cost of Shares Held by a Subsidiary

The Company's shares which are acquired and held by a subsidiary (treasury shares) are deducted from equity and accounted for at weighted average cost. No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Company's shares. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital.

## <u>Leases</u>

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

## The Group as Lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

## The Group as Lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

## Borrowing Costs

Borrowing costs are generally expensed as incurred. Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use.

#### Pension Benefits

The Group has a non-contributory defined benefit retirement plan.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

## Provisions and Contingencies

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statement of income, net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the

expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote.

Contingent assets are not recognized but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

## Income Taxes

#### Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those that have been enacted or substantively enacted as of end of the reporting period.

#### Deferred income tax

Deferred income tax is provided, using the balance sheet liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for deductible temporary differences, carry forward of unused tax credits from the excess of minimum corporate income tax (MCIT) over the regular corporate income tax, and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable income will be available against which the deductible temporary differences and carry forward of unused tax credits from excess MCIT and unused NOLCO can be utilized. Deferred income tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred income tax liabilities are not provided on taxable temporary differences associated with investments in domestic subsidiaries. With respect to investments in foreign subsidiaries, deferred income tax liabilities are recognized except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred income tax assets is reviewed at each end of reporting period and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are re-assessed at each end of reporting period and are recognized to the extent that it has become probable that sufficient future taxable income will allow the deferred income tax assets to be recovered.

Deferred income tax assets and deferred income tax liabilities are measured at the tax rates that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the end of reporting period.

Current income tax and deferred income tax relating to items recognized directly in equity are also recognized in equity and not in the consolidated statement of income.

Deferred income tax assets and deferred income tax liabilities are offset if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and deferred income taxes relate to the same taxable entity and the same taxation authority.

## Value-added Tax (VAT)

Input VAT is the 12% indirect tax paid by the Group in the course of the Group's trade or business on local purchase of goods or services, including lease or use of property, from a VAT-registered person. VAT on capital goods are spread evenly over the useful life or 60 months, whichever is shorter.

Output VAT pertains to the 12% tax due on the lease or exchange of taxable goods or properties or services by the Group.

For its VAT-registered activities, when VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the statement of financial position up to the extent of the recoverable amount.

For its non-VAT registered activities, the amount of VAT passed on from its purchases of goods or service is recognized as part of the cost of goods/asset acquired or as part of the expense item, as applicable.

## Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income for the year by the weighted average number of common shares outstanding during the year after giving retroactive effect to stock dividends declared and stock rights exercised during the year, if any. The Company does not have potentially dilutive common shares as of September 30, 2020 and December 31, 2019.

## Dividends on Common Shares

Dividends on common shares are recognized as a liability and deducted from equity when approved by the respective shareholders of the Company and subsidiaries. Dividends for the year that are approved after the end of reporting period are dealt with as an event after the end of reporting period.

## Events After the Reporting Period

Post year-end events that provide additional information about the Group's position at the end of reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

## Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

# 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in accordance with PFRSs requires the Group to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses, other comprehensive income (loss) and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on amounts recognized in the consolidated financial statements.

#### Determination of functional currency

The Company's functional currency was determined to be the Peso. It is the currency of the primary economic environment in which the Company operates.

## Classification of financial instruments

The Group classifies a financial instrument, or its component parts, on initial recognition either as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definition of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated balance sheets.

Classification and measurement of financial assets depend on the result of the SPPI and business model test. The Group determines the business model at a level that reflects how groups of financial assets are managed together to achieve particular business objectives. In classifying the investments not held for trading as at September 30, 2020 and December 31, 2019, the Group made an irrevocable election at initial recognition to designate the instruments as FVPL investments.

## Operating lease commitments - the Group as Lessee

The Group has entered into leases of office and commercial spaces. The Group has determined that all significant risks and rewards of ownership of these spaces remain with the lessors.

## Assessment of control over the entities for consolidation

The Group has wholly owned, majority and minority-owned subsidiaries discussed in Note 3. Management concluded that the Group controls these majority and minority-owned subsidiaries arising from voting rights and, therefore, consolidates the entities in its consolidated financial statements.

#### Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation and uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

## Provision for expected credit losses of receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by product type and customer type and rating).

The provision matrix is initially based on the Group's historically observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecasted economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historically observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historically observed default rates, forecasted economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecasted economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

For the advances to related parties, the Group uses judgment, based on the best available facts and circumstances, including but not limited to, assessment of the related parties' operating activities (active or dormant), business viability and overall capacity to pay, in providing reserve allowance against recorded receivable amounts. These reserves are re-evaluated and adjusted as additional information is received.

## Valuation of unquoted FVPL equity investments

Valuation of unquoted equity investments is normally based on one of the following:

- recent arm's-length market transactions;
- current fair value of another instrument that is substantially the same;
- the expected cash flows discounted at current rates applicable for terms with similar terms and risk characteristics; or
- other valuation models.

The determination of the cash flows and discount factors for unquoted equity investments requires significant estimation. In valuing the Group's unquoted FVPL equity instruments at fair value in compliance with PFRS, management applied judgment in selecting the valuation technique and comparable companies and used assumptions in estimating future cash flows from its equity instruments considering the information available to the Group.

#### Impairment of FVOCI debt investments

For FVOCI debt investments, the Group assesses the counterparty's ability to comply with the contractual obligations to pay out principal and interest. Further, the Group assesses whether the credit risk on that financial instrument has increased significantly since initial recognition. The Group did not recognize impairment loss in 2019 and 2018.

#### Estimation of allowance for inventory and impairment losses

The Group estimates the allowance for inventory obsolescence and impairment losses related to inventories based on specifically identified inventory items. The amounts and timing of recorded expenses for any period would differ if the Group made different judgments or utilized different estimates. An increase in allowance for inventory and impairment losses would increase recorded expenses and decrease current assets.

## Estimation of useful lives of the Group's property and equipment

The Group estimates the useful lives of property and equipment based on the period over which these assets are expected to be available for use. The estimated useful lives of these assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence, and legal or other limits on the use of the assets.

In addition, the estimation of the useful lives of these assets is based on collective assessment of internal technical evaluation and experience with similar assets. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

## Investments carried under the equity method

Investments carried under the equity method are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The Group's impairment test on investments carried at equity is based on value-in-use calculations that use a discounted cash flow model. The expected cash flows are estimated from the operations of the associates for the next four years as well as the terminal value at the end of fourth year. The recoverable amount is most sensitive to the discount rates used for the discounted cash flow model, as well as the expected future cash inflows, revenue growth rates and long-term growth rates used for extrapolation purposes.

#### Impairment of non-financial assets

(a) Property and equipment and investment properties

The Group assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

There is no impairment loss on property and equipment and investment properties.

## (b) Goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value-in-use of the cash-generating units to which the goodwill is allocated. In assessing the recoverability of the Group's goodwill, management exercised significant judgments and used assumptions such as revenue growth rates, discount rates and long-term growth rates in estimating the value-in-use of these cash-generating units.

## Recognition of deferred income tax assets

The Group reviews the carrying amounts of the deferred income tax assets at each end of the reporting period and reduces deferred income tax assets to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Significant management judgment is required to determine the amount of deferred income tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. However, there is no assurance that the Group will utilize all or part of the deferred income tax assets.

## Determination of pension and other retirement benefits

The cost of defined benefit pension plans as well as the present value of the pension obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates for the specific country.

#### Provisions and contingencies

Judgment is exercised by management to distinguish between provisions and contingencies.

## 5. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise cash and cash equivalents, receivables, investments in debt instruments, quoted and unquoted equity securities, investments in mutual and hedge funds, and short-term and long-term bank loans. The Group's other financial instruments include accounts payable and dividends payable and amounts due to affiliates, which arose directly from operations.

The Company's investment objectives consist mainly of:

- a) maintaining a bond portfolio that earns adequate cash yields and,
- b) maintaining a stable equity portfolio that generates capital gains through a combination of long term strategic investments and short-term to medium-term hold type investment.

The main risks arising from the use of these financial instruments are credit risk, liquidity risk, interest rate risk, equity price risk, foreign currency risk, and copper price risk. These risks are monitored by the Company's Investment Committee (the Committee).

The Committee evaluates the performance of all investments and reviews fund allocation to determine the future strategy of the fund. The Committee is formed by the Company's Chairman, Vice Chairman, Chief Finance Officer, Corporate Development Officer and an independent consultant. These meetings occur at least every quarter. The BOD reviews and approves the Company's risk management policies. The Company's policies for managing each of these risks are summarized below.

## Credit risk

The Group is exposed to credit risk primarily because of its investing and operating activities. Credit risk losses may occur as a result of either an individual, counterparty or issuer being unable to or unwilling to honor its contractual obligations. The Group is exposed to credit risk arising from default of the counterparties (i.e., foreign and local currency denominated debt instruments and receivables) to its financial assets. The Group does not have a counterparty that accounts for more than 10% of the consolidated revenue.

#### Credit risk management

In managing credit risk on these investments, capital preservation is paramount. The Group transacts only with recognized and creditworthy counterparties. Investments in bonds are invested in highly recommended, creditworthy debt instruments that provides satisfactory interest yield.

## Credit quality per class of financial assets

For the Group's financial assets, credit quality is monitored and managed using internal credit ratings. Internal risk ratings are derived in accordance with the Group's rating policy.

The Group evaluates credit quality on the basis of the credit strength of the security and/or counterparty/ issuer. High grade financial assets reflect the investment grade quality of the investments and/or counterparty; reliability is thus assured. Standard grade assets are considered moderately realizable.

#### Liquidity risk

Liquidity risk is defined as the risk that the Group may not be able to settle or meet its obligations as they fall due. Aside from yielding good returns, the Group ensures investments have ample liquidity to finance operations and capital requirements. Short-term bank loans are secured to fill in temporary mismatch of funds for new investments.

Where applicable, long-term debt or equity are used for financing when the business requirement calls for it to ensure adequate liquidity in the subsidiaries and affiliates' operation.

The Group's approach to managing liquidity risk is to ensure that it will always have sufficient liquidity to meet its liabilities when they are due. This is done by primarily investing in highly liquid investments.

The Group's total financial liabilities due to be settled within one year include notes payable that management considers as working capital. Accounts payable and accrued expenses and dividends payable are expected to be settled using cash to be generated from operations and drawing from existing lines of credits or liquidity reserves.

## Market risks

Market risk is defined as the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. It is the risk coming from adverse movements in factors that affect the market value of financial instruments of the Group. The Group is exposed primarily to the financial risks of changes in interest rates, equity price risk, price risk of mutual funds, and foreign currency risk.

Investments exposed to market risk are foreign and local currency denominated quoted debt instruments, foreign and local currency denominated equity instruments and mutual fund/hedge fund investments.

There has been no change to the Group's manner in managing and measuring the risk.

## a. Interest rate risks

#### Cash flow interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### Fair value interest rate risk

Fair value interest rate risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market interest rates. The Group accounts for its quoted debt instruments at fair value. Changes in benchmark interest rate will cause changes in the fair value of quoted debt instruments.

b. Equity price risk

Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of the equity indices and the values of individual stock. The equity price risk exposure arises from the Group's investment in stock listed in the Philippine Stock Exchange (PSE).

The sensitivity analysis assumes that the stock's standard deviation on its historical returns for the past one year provides the basis for the range of reasonably possible changes in prices of the stock investments. In establishing the relative range of the stock investment returns, the Group also assumes a 99% confidence level.

c. Price risk of mutual funds

The Group is exposed to the risk of changes in the fund's net asset value (NAV) due to its market risk exposures.

## d. Foreign currency risks

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rate. The Group's exposure arises primarily from investments in foreign currency denominated debt investments and equity securities. The Company and a subsidiary's foreign exchange risk arises primarily from investments in foreign currency denominated debt and equity securities. To minimize income volatility due to exchange rate movements, liquid investments are held in a basket of currencies, including Philippine peso and other major currencies such as U.S. dollar, Euro and Japanese Yen. This also enables the Company and a subsidiary to access investment opportunities in those currencies. The Company occasionally engages in foreign currency forward contracts as a defensive measure against foreign currency volatility.

On borrowings, it is the Company's group-wide policy for its subsidiaries and associates where it has significant influence to minimize any foreign exchange risks. Thus, all borrowings whether short-term or long-term, in general, should be in Philippine peso. Any foreign currency borrowings may be engaged only if matched by the entities' corresponding currency revenue flows or by a foreign currency asset. As such, PRI, SSRLI and CGI can borrow in U.S. dollar as their revenues are dollar-based. It is also the policy of the Group to minimize any foreign exchange exposure in its management of payables. Any substantial exposure is covered by foreign exchange contracts, if necessary.

e. Copper price risk

The PDP Group uses copper rods in the manufacturing of its products. Copper rods component represents a significant portion of the cost of each unit produced.

Copper rods are priced based on the London Metal Exchange prices and are affected by the volatility in the price of metal in the world market.

The PDP Group's exposure to price risk on copper rod purchases is managed through back-to-back purchase of rods versus sales orders, average pricing on the firm orders like automobile wire products with long-term contracts, and obtaining orders from contractors with a fixed price or locked-in contracts with a specified period.

#### Capital Management

The primary objective of the Group's capital management is to ensure an adequate return to its shareholders and to maximize its value to its shareholders. In pursuance of this goal, the Group establishes an optimum risk return investment objective through a sound diversified investment portfolio and in ensuring a fair credit rating, the Group establishes prudent financial policies through appropriate capitalization ratios in its investments and maintain reasonable liquidity.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the consolidated balance sheet.

No changes were made in the objectives, policies or process for the period ended September 30, 2020.

#### 6. Financial Instruments

#### Fair Values of Financial Assets and Liabilities

The carrying amounts of cash and cash equivalents, receivables, notes payable, dividends payable and accounts payable and accrued expenses approximate their fair values due to the short-term maturity of these financial instruments.

The carrying values of long-term debt, which have floating rates with quarterly repricing, approximate their fair values.

FVPL and FVOCI investments are carried at fair value. The following methods and assumptions were used to estimate the fair values:

- FVPL quoted equity shares, investments in bonds, funds and equities, proprietary shares and others are derived from quoted market prices in active markets.
- FVOCI investments in bonds are derived from quoted market prices in active markets.
- FVPL investments in KSA and Enderun shares are based on the discounted cash flow (DCF) model. The valuation requires management to make certain assumptions about the model inputs, including forecast cash flows, the discount rate, and growth rate. The probabilities of the various estimates within the range can be reasonably assessed and are used in management's estimate of fair value for these unquoted equity investments.
- FVPL investments in private equity funds are valued using the adjusted net asset method. The underlying investments under these private equity funds are carried at fair value. Other FVPL investments in unquoted equity shares are based on prices and other relevant information generated by market transactions involving identical and comparable assets, liabilities or a group of assets and liabilities, such as business. The valuation requires management to use market multiples derived from a set of comparables. Multiples might be in ranges with a difference multiple for each comparable. The selection of the appropriate multiple within the range requires judgement, considering qualitative and quantitative factors specific to the measurement.

The following tables provide the Group's fair value measurement hierarchy of its assets:

# As at September 30, 2020:

		Fair value measurement using		
	—	Quoted		
	р	rices in active Markets	Significant observable inputs	Significant Unobservable Inputs
	Total	(Level 1)	(Level 2)	(Level 3)
FVPL investments:				
Quoted equity shares	₽5,872,570	₽5,872,570	₽-	<b>P</b> -
Unquoted equity shares	1,154,207	-	132,498	1,021,709
Funds and equities	1,193,221	1,193,221	-	-
Bonds and convertible note	470,163	470,163	-	-
Proprietary shares	366,237	366,237	-	-
Others	84,715	84,715	-	-
	9,141,112	7,986,906	132,498	1,021,709
FVOCI investments:				
Bonds and convertible note	124,263	124,263	-	-
	124,263	124,263	-	_
	₽9,265,375	₽8,111,169	<b>₽</b> 132,498	<b>P1,021,769</b>

# As of December 31, 2019

		Fair value measurement using			
		Quoted prices in	Significant	Significant	
		active	observable	Unobservable	
		Markets	inputs	Inputs	
	Total	(Level 1)	(Level 2)	(Level 3)	
FVPL investments:					
Quoted equity shares	₽7,616,777	₽7,616,777	₽-	₽-	
Unquoted equity shares	1,137,142	-	115,433	1,021,709	
Funds and equities	1,131,737	1,131,677	_	60	
Bonds and convertible note	793,929	793,929	_	_	
Proprietary shares	367,437	367,437	_	_	
Others	83,226	83,226	_	_	
	11,130,248	9,993,046	115,433	1,021,769	
FVOCI investments	330,485	330,485	_	_	
	₽11,460,733	₽10,323,531	₽115,433	₽1,021,769	

Description of significant unobservable inputs to valuation of financial instruments classified under Level 3 (in millions):

#### 2020 and 2019

	Valuation Technique	Significant unobservable inputs	Range	Sensitivity of input to fair value
KSA	DCF Model	Dividend payout is 120.0 million with 3% annual increase	0% to 5%	0% fair value of ₽785 5% fair value of ₽1,278
		Liquidity discount of 20%	10% to 30%	10%: fair value of P1,149 30% fair value of P824
		Cost of equity of 12.99%	12% to 14%	12%: fair value of ₽1,030 14% fair value of ₽940

An increase in the expected lease income of KSA would increase the dividend payout, which would lead to an increase in the fair value of the investment in KSA.

Reconciliation of fair value measurement of FVPL assets in unquoted equity shares (in millions):

	KSA
As at 1 January 2019	₽941.7
Unrealized gain in profit or loss	80.1
As at 31 December 2019	1,021.8
Unrealized gain in profit or loss	-
As at 30 September 2020	₽1,021.8

In 2018, Y-mAbs was listed in NASDAQ which resulted to transfer from Level 2 to Level 1 fair value measurement.

For the period ended September 30, 2020 and December 31, 2019, there were no transfers other than mentioned above from Level 1, Level 2 and Level 3 fair value measurements.

## 7. Financial Condition

There was no other significant change in the Company's Consolidated Balance Sheet as of September 30, 2020 versus December 31, 2019 except for the decline in value of FVPL and FVOCI investments, when the Philippines Stock Exchange index went down due to the pandemic caused by COVID-19.

# Cash and Cash Equivalents

The increase in cash and cash equivalents can be attributed to net cash generated from operating and investing activities partially offset by cash used in and financing activities.

(Please see attached consolidated cash flow statements for detailed analysis of cash movements on pages 6 and 7).

## Fair Value Through Profit and Loss (FVPL) Investments

The decrease in the account can be attributed to the P1.3 million decrease in market value of local traded shares and foreign denominated investment in bonds, stocks and funds. Net disposal for the period amounted to P657.6 million and unrealized foreign exchange loss related to foreign denominated investments amounts to P66.6 million.

## Receivables

The decrease was mainly attributable to the decline in revenues from sale of good and services of the wire manufacturing subsidiary and resort, respectively.

## Inventories

The increase was due to higher level of finished goods and raw materials inventories of the wire manufacturing subsidiary and higher spare parts and supplies of the aviation subsidiary.

# Fair value through other comprehensive income (FVOCI) investments - current & noncurrent

Net decrease in this account amounted to P206.2 million. The decrease can be attributed to net disposal of investments amounting to P194.9 million, the decline in the market value of investments of about P7.5 million and unrealized foreign exchange loss related to foreign denominated investments amounts to P3.8 million.

## Prepayments and other current assets

Decrease in this account can be attributed mainly to use up of the prepaid expenses related to manufacturing and resort operations.

#### Notes Receivables

The decrease was attributable to the collection of advances by the Parent company to Anscor Retirement Trust Fund from the latter's cash dividend from its investment in Anscor share.

#### Investments and Advances

The decrease in investments and advances was mainly due to share in the equity loss of the associates amounted to P555.3 million and the unrealized foreign exchange loss related to foreign equity investment of P66.0 million. Collection of advances from the associates amounted to P105.2 million.

#### Property and Equipment - net

The slight decrease can be traced to depreciation amounting to P195.7 million offset by acquisition of property and equipment of P119.0 million, mainly attributable to capital expenditures of the manufacturing, aviation and resort subsidiaries.

#### Investment Properties

Decrease was due to depreciation amounting to P11.0 million.

#### Other noncurrent assets

Change in the account balance can be attributed to the increase in advances to suppliers related to villa and capex requirements of the resort.

#### Accounts Payable and Accrued Expenses

The decrease was mainly attributable to the lower purchase of the resort and wire manufacturing subsidiaries due to the pandemic.

#### Dividends Payable

Dividends payable represents mainly dividend checks that were returned by the post office and which remained outstanding as of September 30, 2020 due to problematic addresses of some of the Company's stockholders. Last cash dividends of P0.75 per share to shareholders, was paid on April 27, 2020.

#### Income Tax Payable

Movement in the account was attributable to income taxes paid during the period by the Group partially offset by the tax provision of the resort and wire manufacturing subsidiaries for nine months of 2020 which decreased due to lower profits.

#### Long-term Debt (current and noncurrent)

The decrease in the account can be attributed to P214.7 million loan paid by the Parent Company and PDP.

#### **Deferred Income Tax Liabilities**

Decrease in the account was mainly due to the deferred tax effect on the decrease in value of FVPL investments, bonds, unquoted equities and funds and foreign exchange loss.

## Other noncurrent liabilities

Decrease in the account balance was mainly due to the use of deposit from villa owners for back of house facilities improvement of the resort subsidiary.

# Cumulative Translation Adjustment (CTA)

This account includes translation adjustments of Anscor International, Inc., and IQHPC. Due to the appreciation of Philippine peso vis-à-vis US\$, CTA balance decreased by P132.9 million.

## Unrealized valuation gain (loss) on FVOCI investments (equity portion)

Decrease in the account is attributable to the decline in market values of FVOCI investments, mainly bonds, from January 1 to September 30, 2020.

## Cost of shares held by a subsidiary

During nine months of 2020, Anscor Consolidated Corporation (Anscorcon), purchased 20.8 million Anscor shares amounting P274.5 million from shareholder who exercised his appraisal right.

## Others

There were no commitments for major capital expenditures in 2020.

## 8. Results of Operation

Management is not aware of any known trends, events or uncertainties except for political, market uncertainties and COVID-19 that may have material impact on the Company's recurring revenues and profits.

The following are the key performance indicators for the Parent Company (In thousand pesos except earnings per share and market price per share):

	Periods ended September 30	
	2020 20	
Revenues (excluding investment gains or		
losses)	1,517,037	979,799
Investment Gains (Losses)	(1,480,168)	554,965
Total Comprehensive Income (Loss)	(198,533)	1,397,767
Earnings Per Share		
Net Income (Loss)	(0.08)	0.55
Total Comprehensive Income (Loss)	(0.08)	0.56
Market Price Per Share (PSE)	6.38	6.99

# The discussions below were based on the consolidated results of the Company and its subsidiaries.

#### Revenues

This year's consolidated gross revenues of P3.3 billion were significantly lower than the last year's revenues of P7.9 billion due to decrease in market value of FVPL investments of P1.3 billion vs a gain of P744.7 billion in 2019; lower revenues of the resort and wire manufacturing operations as a result of community quarantine imposed by the Government due to COVID-19 pandemic; and higher share in net losses of associates amounting to P555.3 million as compared to P232.1 million for the same period last year. Dividend income also decreased from P308.9 million to P231.0 million.

#### Cost of Goods Sold

Decrease in cost of goods sold was mainly attributable to decline in volume sold by the wire manufacturing subsidiary.

## Cost of Services Rendered

Decrease in cost of services rendered was mainly due to lower occupancy rate of the resort subsidiary this year versus last year.

#### **Operating Expenses**

The Group reported a decrease in operating expenses for nine months of 2020 mainly due to lower overhead of the subsidiaries due to the quarantine imposed from March 16 to September 30, 2020.

## Foreign Exchange Loss

Due to the depreciation of dollar vis-à-vis peso, the parent company reported foreign exchange loss on its foreign currency denominated investments in financial assets.

#### Interest Expense

Interest expense amount in 2020 was lower than 2019 due to payment of long-term loan by the parent company and PDP.

#### Other income – net

Last year 's other income includes collection of escrow fund related to the sale of Cirrus Medical Staffing, Inc. in 2017. The remaining 50% escrow fund was subsequently collected in November 2020.

#### **Provision for income tax**

The tax provision of the resort and wire manufacturing subsidiaries for nine months of 2020 which decreased due to lower profits.

## 9. Cash Flows

Management has no knowledge of known trends, demands, commitments, events or uncertainties that will have a material impact on the Company's liquidity despite the presence of the COVID-19 pandemic.

## **10. Financial information**

- There is neither a change in composition of the registrant, no business combination nor any restructuring.
- There are no seasonality or cyclicality trends in the business that would have material effect on the Company's result of operations and financial condition.
- There are no significant elements of income or loss that did not arise from the issuer's continuing operations.

In the interim period:

- No issuance or repayment of equity securities.
- The parent company has not repurchased its equity securities except for its 100%-owned subsidiary, Anscorcon which todate owns 1,270,657,561 shares of Anscor. During nine months of 2020, Anscorcon purchased 20.8 million Anscor shares amounting P274.5 million.
- No contingent assets or liabilities since the last annual balance sheet date.
- No material contingencies and any event or transactions that are material to the understanding of the operating results of the current interim period.
- No events that will trigger direct or contingent financial obligations that is material to the company, including any default or acceleration of an obligation.
- No material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships of the company with unconsolidated entities of other persons created during the reporting period.
- There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim.

## **11. Subsidiaries and Affiliates**

# Phelps Dodge Philippines (PDP)

The following are the key performance data for Phelps Dodge Philippines (In thousand pesos except volume):

	Periods Ended S	Periods Ended September 30	
	2020	2019	
Volume sold (MT)	8,927	11,749	
Revenue	4,377,627	6,005,150	
Net Income	494,261	595,725	

PDP Energy's revenue declined in 2020 as against 2019's revenues.

PDP recorded a net income of P494.3 million for nine months of 2020, lower than the P595.7 million profit recorded last year attributable to the effect of the community quarantine due to COVID-19 pandemic.

**Seven Seas' Amanpulo Resort** ended up with an occupancy rate of 25.6% for the three quarters of 2020, lower than the 2019 average occupancy rate of 50.7%. Average room rate was P60,224, lower from last year's average room rate of P69,144. Total hotel revenues amounted to P366.1 million, a sharp decline from last year's revenues of P802.4 million due to travel restrictions (mainly foreign flights), affecting arrival of foreign tourists.

Seven Seas reported a consolidated net loss of P59.8 million for nine months of 2020, a reversal from the consolidated net income of P150.0 million in 2019.

# 12. Financial Indicators

Significant financial indicators of the Group are the following:

			9/3	30/2020	9/30	)/2019
i	Current Ratio	Total Current Assets Total Current Liabilities	<u>14,541,311</u> 1,512,143	9.62 : 1	<u>16,370,526</u> 1,757,183	9.32 : 1
ii	Acid Test Ratio	Total Current Assets less Inventories, Prepayments and Other Current Assets Total Current Liabilities	<u>13,503,506</u> 1,512,143	8.93 : 1	<u>15,333,793</u> 1,757,183	8.73 : 1
iii	Solvency Ratio	Net Income Attributable to Equity Holders of the Parent + Depreciation and Amortization Total Liabilities	<u>(1,093,235)</u> 2,271,831	(48.12%)	<u>1,751,828</u> 2,627,693	66.67%
iv	Debt-to-Equity Ratio	Total Liabilities Equity Attributable to Equity Holders of the Parent	2,271,831 17,294,240	2.27 17.29	2,627,693 19,709,949	2.63 19.71
v	Asset-to-Equity Ratio	Total Assets Equity Attributable to Equity Holders of the Parent	20,100,351 17,294,240	1.16	22,865,460 19,709,949	1.16
vi	Interest Rate Coverage Ratio	EBIT (earnings before interest and taxes) Interest Expense	<u>(1,123,795)</u> 18,686	(60.14)	<u>1,946,466</u> 35,277	55.18

			9/3	30/2020	9/30	)/2019
vii	Return on Equity Ratio	Net Income Attributable to Equity Holders of the Parent Equity Attributable to Equity Holders of the Parent	<u>(1,299,935)</u> 17,294,240	(7.52%)	<u>1,559,409</u> 19,709,949	7.91%
viii	Return on Assets	Net Income Attributable to Equity Holders of the Parent Total Assets	<u>(1,299,935)</u> 20,100,351	(6.47%)	<u>1,559,409</u> 22,865,460	6.82%
ix	Profit Ratio	Net Income Attributable to Equity Holders of the Parent Total Revenues	<u>(1,299,935)</u> 3,279,856	(39.63%)	<u>1,559,409</u> 7,855,553	19.85%
x	Book Value per Share	Equity Attributable to Equity Holders of the Parent Outstanding Number of Shares	<u>17,294,240</u> 1,229,342	14.07	<u>19,709,949</u> 1,194,128	16.51

The key financial indicators of our major subsidiaries are the following:

# PDP Energy and PDIPI

In Thousand Pesos except sales volume

	09/30/2020	09/30/2019
1. Volume	8,927	11,749
2. Revenue	4,377,627	6,005,150
3. Net income	494,261	595,725

#### Seven Seas Group

In Thousand Pesos

	09/30/2020	09/30/2019
1. Occupancy rate	25.6%	50.7%
2. Hotel revenue	366,079	802,422
3. Gross operating profit (GOP)	70,455	357,812
4. GOP ratio	19.2%	44.6%
5. Net income (loss)	(59,848)	150,028

Occupancy rate is based on actual room nights sold over available room nights on a 9 - month period. Hotel revenues include rooms, food and beverage and other ancillary services. GOP is total revenues less direct costs and GOP ratio is GOP over total hotel revenues.